Final Employment Review
for
Smeal MBA Class of 2009

Full-Time Employment
Profile for Smeal MBA Class of 2009

Entering Class Size: 86
Mean Prior Work Experience: 56 months
Mean Age of New Entrants: 28 years
Median Age of New Entrants: 27 years
Mean GMAT Score: 650
Median GMAT Score: 655
Mean Undergraduate GPA: 3.30
Undergraduate Specialization of 2009 Graduates

- Business: 42%
- Technical: 36%
- Humanities & Social Sciences: 22%

Note: Percentage of job-accepting graduates according to their undergraduate major (Technical, Business, and Other).
## Compensation Overview

### Base Salary

<table>
<thead>
<tr>
<th></th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mean</td>
<td>$87,940</td>
</tr>
<tr>
<td>Median</td>
<td>$87,750</td>
</tr>
<tr>
<td>Maximum</td>
<td>$142,000</td>
</tr>
<tr>
<td>Minimum</td>
<td>$50,000</td>
</tr>
</tbody>
</table>

### Other Guaranteed Compensation

<table>
<thead>
<tr>
<th>Percent Receiving</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>34%</td>
<td>$7,980</td>
</tr>
</tbody>
</table>

### Signing Bonus

<table>
<thead>
<tr>
<th>Percent Receiving</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>55%</td>
<td>$13,548</td>
</tr>
</tbody>
</table>

### Notes

- Other Guaranteed Compensation may include other taxable payroll compensation such as a guaranteed annual bonus or guaranteed overtime compensation. It excludes stock options, tuition reimbursement, moving expenses, and relocation allowance monies.

Note: The minimum and maximum values are inclusive.
Job Offer Overview

Job Offers Received
By graduation: 69%
By 3 months after graduation: 75%

Job Offers Accepted
Before graduation: 60%
By 3 months after graduation: 67%
Employment by Function

- Information Technology: 2
- General Management: 6
- Consulting: 8
- Marketing/Sales: 15
- Finance/Accounting: 21
- Operations/Logistics: 48
<table>
<thead>
<tr>
<th></th>
<th>Finance and Accounting</th>
<th>Marketing and Sales</th>
<th>Operations and Logistics</th>
<th>Consulting</th>
<th>General Management</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean</strong></td>
<td>$87,667</td>
<td>$74,400</td>
<td>$93,200</td>
<td>$81,500</td>
<td>$88,667</td>
</tr>
<tr>
<td><strong>Median</strong></td>
<td>$88,000</td>
<td>$77,000</td>
<td>$95,000</td>
<td>$83,000</td>
<td>$96,000</td>
</tr>
</tbody>
</table>
Employment by Industry

- Government: 2
- Non-Profit: 2
- Petroleum/Energy: 2
- Media/Entertainment: 4
- Consumer Products: 6
- Manufacturing: 8
- Consulting: 10.5
- Financial Services: 10.5
- Pharma/Biotech/Healthcare: 15
- Other: 17
- Technology: 23

Percent
## Base Salary by Industry

<table>
<thead>
<tr>
<th></th>
<th>Consulting</th>
<th>Financial Services</th>
<th>Pharma/Biotech &amp; Health Care</th>
<th>Technology</th>
<th>Other Industries</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean</strong></td>
<td>$76,200</td>
<td>$77,250</td>
<td>$92,600</td>
<td>$91,800</td>
<td>$91,000</td>
</tr>
<tr>
<td><strong>Median</strong></td>
<td>$81,000</td>
<td>$79,000</td>
<td>$95,000</td>
<td>$94,500</td>
<td>$86,250</td>
</tr>
</tbody>
</table>
Smeal MBA 2009 Graduates Full-Time Employment by U.S. Geographic Region

- Mid-Atlantic: 33%
- Northeast: 31%
- Southwest: 19%
- Midwest: 6%
- South: 4%
- West: 4%
- International: 3%

0% 10% 20% 30% 40%
## Base Salary by U.S. Geographic Region

<table>
<thead>
<tr>
<th></th>
<th>Mid-Atlantic</th>
<th>Northeast</th>
<th>South/Southwest</th>
<th>Midwest/West</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean</strong></td>
<td>$85,429</td>
<td>$88,883</td>
<td>$88,300</td>
<td>$93,000</td>
</tr>
<tr>
<td><strong>Median</strong></td>
<td>$85,000</td>
<td>$91,800</td>
<td>$94,500</td>
<td>$87,000</td>
</tr>
</tbody>
</table>
Organizations Hiring Class of 2009 MBAs

AdSmart360*
AmQuip Crane Rental
Apple Inc. *
Bechtel
Black & Decker Corp.*
Bristol-Myers Squibb (3)*
CIGNA
Citizens Financial Group
Dell Inc. (7)*
Deloitte Consulting LLP*
Digital Tempus
Electronic Data Systems
Exxon Mobil
FirstMark Capital
Flowserve Corporation*
Hewlett-Packard
IBM
Johnson & Johnson (2)
JPMorgan Chase
Kaplan Higher Education
marketRx
Mars (2)
Newell Rubbermaid
Novartis Pharmaceuticals (2)*
Penn State University
Pfizer Inc.
PNC Financial Services Group
PRIZIM, Inc.
QBC Diagnostics
Sears Holdings (3)*
Sun Microsystems
The Cadmus Group
Time Inc.
U.S. Department of Defense
Vinh Khanh Cable-Plastic Corp.
VWR International*
Wal-Mart (Canada)*

* Denotes company that hired international student(s)
(#) Denotes number of graduates hired by the company if greater than 1
Final Employment Review for Smeal MBA Class of 2010

Internship Employment
Internship Activity Overview

Percentage of Class Completing a Summer Internship or Project: 94%

Internship Compensation

**Base Weekly Salary**

Mean: $1,120  
Median: $1,219  
Maximum: $2,000  
Minimum: $165

Notes:  
1) Base salary data presented in a weekly format; multiply by 4.33 to convert to a monthly format.  
2) Base salary data excludes other compensation items such as relocation, corporate housing, and guaranteed “overtime” pay. Only paid internships are included in the data set.  
3) Many firms include non-salary perquisites as part of the overall internship offering, which lowers average salary statistics and can make it difficult to accurately compare one offer against another.
Organizations Hiring Class of 2010 MBA Interns

Accenture
Ahold USA
Bayer (2)*
Black & Decker Corp.*
Boundless LLC
Castle Arch. Real Estate Investment Co.
CEO Trust
Chase Card Services (2)
Pennsylvania Dept. of Community
Dell (3)*
Dow Jones & Co.*
DuPont (2)*
echinachem.com
Forest Laboratories
Glenn O. Hawbaker, Inc.
Hengsoft Technologies
Hoyeh Luxury Co., Ltd.*
Human Genome Sciences
IBM (2)
ISBM
John Deere
Johnson & Johnson (2)
Kellogg’s
Kimberly-Clark
LG Electronics*
Local Markets, Inc.
Lockheed Martin
Marathon Oil Company
Mars Snackfoods (2)
McAfee*
Metropolitan Transportation Authority
Motorola (2)*
Novartis Pharmaceuticals*
NPC*
Pacers Foundation & St. Vincent Health
PECO Energy
Penn State Procurement Services
Pfizer, Inc. (3)
Polartec (3)*
PricewaterhouseCoopers
Procter & Gamble
PSU Center for Supply Chain Research
PSU Small Business Development Ctr.
QBC Systems
RDF Media USA, Inc.
Rishabh Software
Sears Holdings (5)*
Softbank China Venture Capital*
St. Louis Rams
Steelcase
SunWorks LLC
Take Two Interactive
Target (2)
Teva Pharmaceuticals USA
The Hershey Company (2)
The Vidal Partnership
Tyco Electronics*
Tyco International
UPMC
Verizon Communications
Working in Support of Education - WISE

* Denotes company that hired international student(s)
(#) Denotes number of graduates hired by the company if greater than 1
STATEMENTS ON COMPLIANCE WITH THE MBA CAREER SERVICES COUNCIL STANDARDS

1) This report conforms to the MBA Career Services Council Standards for the reporting of MBA permanent employment statistics.
2) This report is compiled from data collected through September 30, 2009.
3) Smeal MBA Career Services (SMCS) collected useable employment information for 95.2% of full-time MBA students who graduated between July 1, 2008 and June 30, 2009.
4) SMCS received usable salary information from 95% of employed students.
5) Students enrolled in the BS/MBA, MBA/MHA, or JD/MBA dual-degree programs are not included in this report.
6) Base salary statistics exclude bonuses, commissions, benefits, perquisites, and stock options.